

# NATTA

## BUILDING COMPANY LTD

Client: **Natta Building Company Ltd.**

Website: <http://www.natta.co.uk/>

Sector: **Construction**

## P50 a Real Winner for Natta!

The Natta Building Company was formed in 1972 and specialises in a wide spectrum of civil engineering projects. They also undertake design and build projects and their excellent reputation and client relationships mean that 80% of their work comes from repeat business. We contacted Natta to explain more about the benefits of the P50 fire extinguisher and set up a meeting with their Senior Buyer, James Hibberd.

**“Jason contacted us to introduce the P50 and the product sounded interesting so we agreed to meet. At the meeting Jason showed us the Britannia P50 which is a multi-use fire extinguisher that we could service ourselves for the first 10 years. The servicing of fire extinguishers had, for us, become a logistical nightmare. We are consistently moving extinguishers from one building site to another, sometimes at short notice, and the fact that we could service the P50’s ourselves was a huge benefit to us”,** explained James.

We provided a free site survey and evaluation of Natta’s current fire extinguishers and proved that we could save money with a superior solution.

**“The P50 does cost slightly more than a standard extinguisher but this is far outweighed by the saving made by not having to have an external company charging us for servicing. We believe this will save Natta somewhere in the region of £12,000 over the next 10 years!”,** confirmed James.

We were also able to almost halve the number of extinguishers because the P50 is multipurpose. This also makes them simpler to use because you don’t have to decide which extinguisher to use, negating decision paralysis.

**“Like many companies these days, we are trying to be more environmentally friendly and the fact that the P50 is 100% recyclable is another massive plus. The assistance we received from Eco Fire Safety in dealing with our requirements the order process, installation and training has surpassed our expectations. I would recommend Jason, Eco Fire Safety and the P50 to anyone who uses old metal extinguishers!”,** enthused James.

## ECO FIRE SAFETY

# Reference Case Study

